

THE 18TH ACM SIGKDD CONFERENCE ON KNOWLEDGE DISCOVERY AND DATA MINING

Beijing, China August 12-16, 2012

VOXSUP: A Social Engagement Framework



Yusheng Xie¹, Daniel Honbo¹, Kunpeng Zhang², Yu Cheng², Ankit Agrawal², Alok Choudhary¹

¹Voxsup Inc. {vves,dan,alok}@voxsupinc.com

²Northwestern University {kzh980,ych133,ankitag}@eecs.northwestern.edu

What Does Voxsup do?

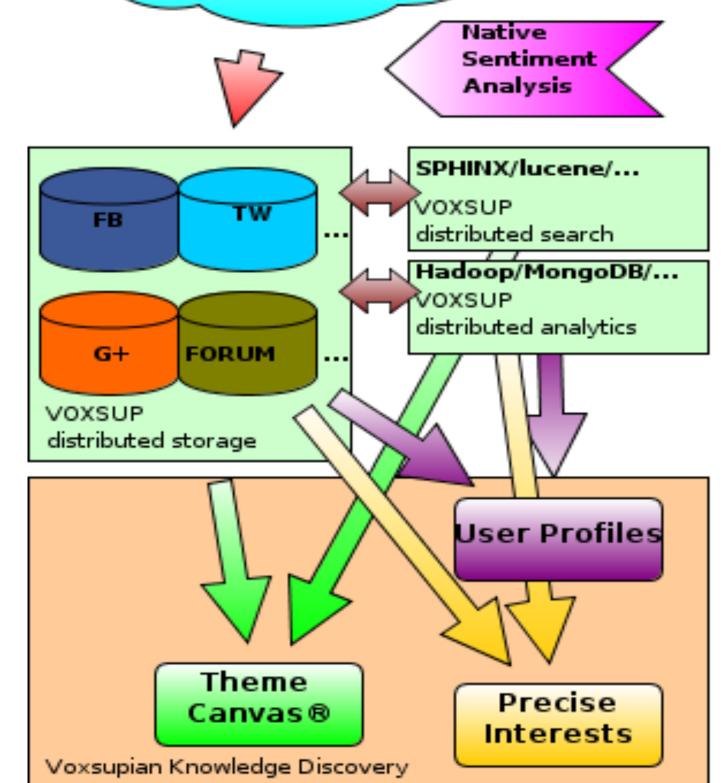
Voxsup Platform provides unmatched and comprehensive end-to-end solution for

How Does Voxsup Platform work?



Benefits & Applications

- Social media marketing, targeted advertisements.
- Geo-location based targeting.
- real-time analytics for Facebook, Twitter, Blogs, LinkedIn, YouTube, Google+, Instagram, custom sources, private networks based on BIG data and deep analytics
- Competitive Analytics positioning
- Data and segment services
- Targeting/re-targeting for ad networks, targeting for offline media
- Social E-Commerce



- Fan and Customer acquisition with unprecedented cost efficiency
- Brand awareness/reach
- Lead Generation
- Conversions
- Competitive analysis
- Advocates and ambassadors
- Exploit networks

The core technology includes deep multilingual sentiment analysis and real-time influence discovery.

Voxsup Social Profile

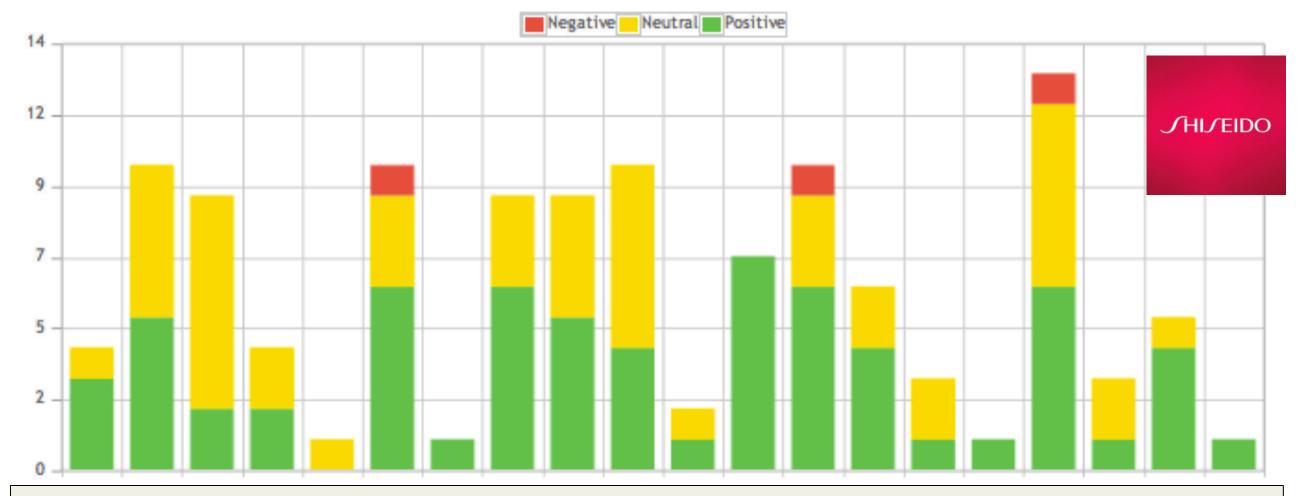
| | Likes | | Comments | | | | | |
|--|--------|--------|----------|----------|----------|-------|-------------------|----------------------|
| Brand | Wall | Posts | Total | Positive | Negative | Posts | Active Commenters | Positive Sentiment % |
| The Official Shiseido (USA) Page | 87,512 | 18,188 | 1,561 | 902 | 62 | 348 | 1,008 | 93.6 |

Voxsup Theme Canvas

Facebook Theme canvas

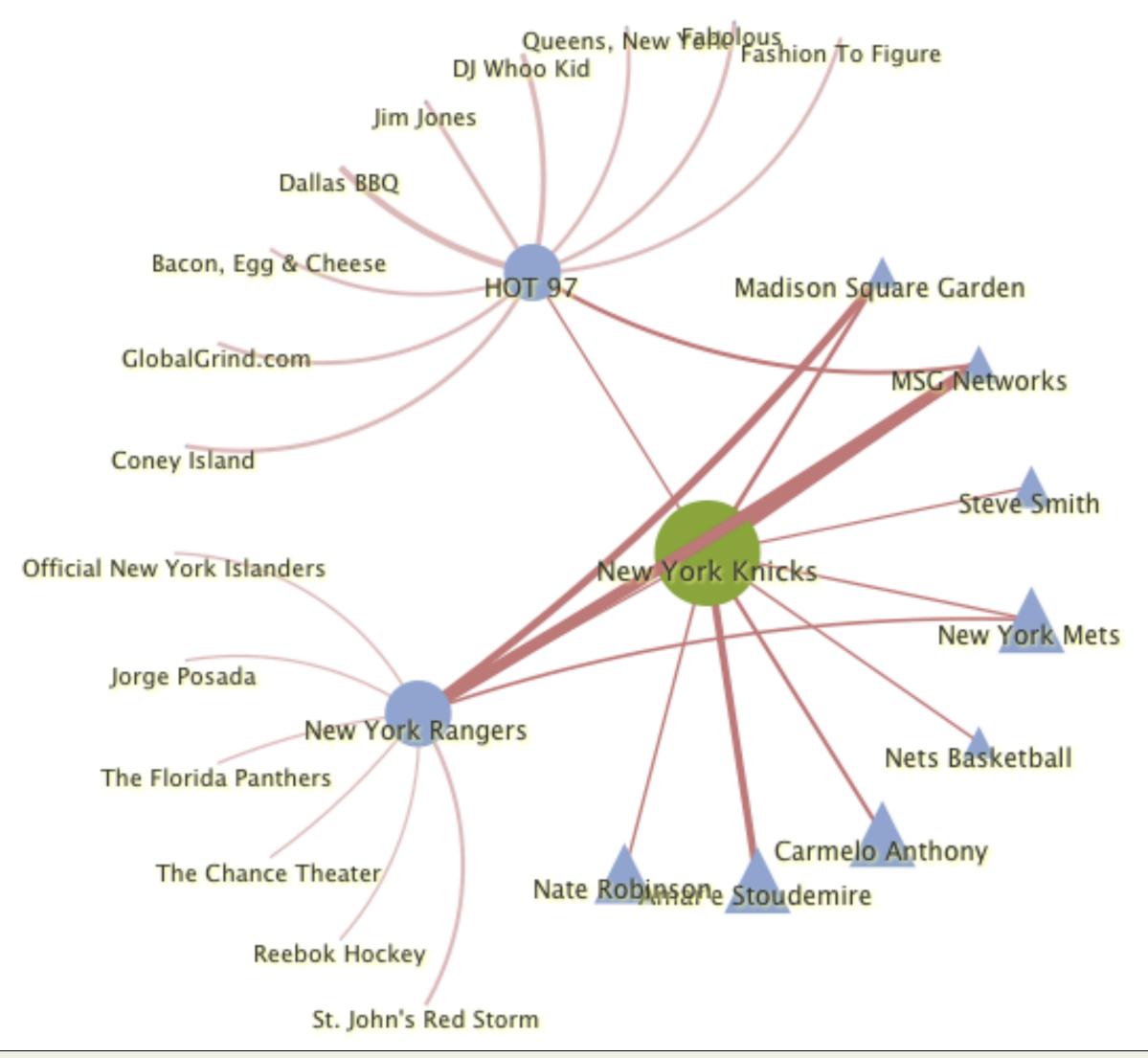
Select a period: ? Past Week Past Month Past Quarter

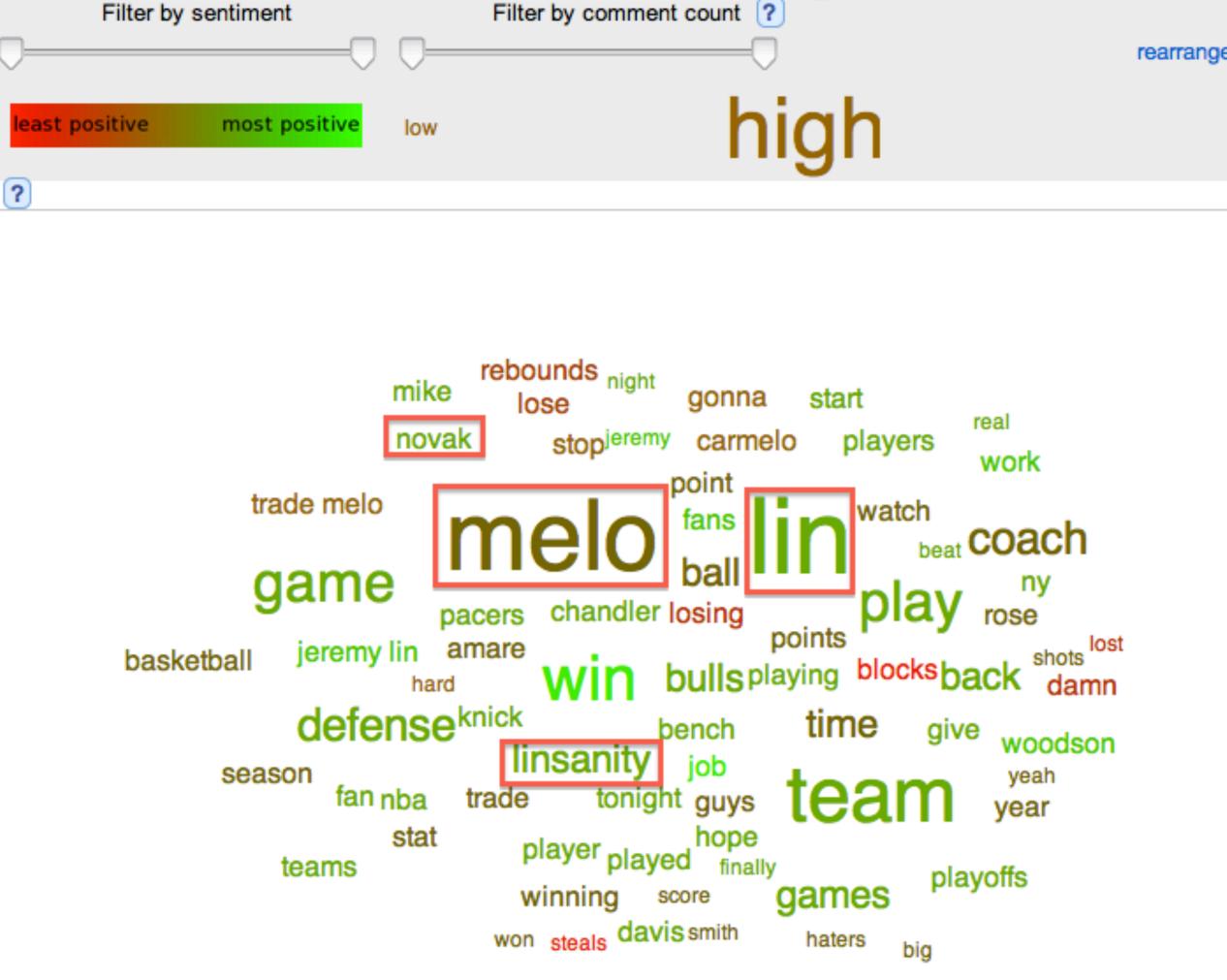
Click on a phrase or word to see user comments. Right click for more options. ?



- Understand Sentiment Distributions for each Campaign
- Interactively analyze each campaign
- Why some campaigns work well and why others may not

Voxsup Precise Interests





- Filter based on counts / sentiment strength
- Customize the time period interactively
- Customize the phrase/feature set interactively
- Drill down on each phrase for relevant comments
- E.g., People seem to be more positive "serum" (greener)

- Identify precise segments for targeting
- Overlay demographic and geographic targeting
- Use Voxsup Advertising engine to place social ads and sponsored stories
- Tailor message using coupons, offers & deals



